

Summary of Business Performance by Region and Product

In fiscal 2009, there was a growing tendency for many companies at home and abroad—centering on the electrical, semiconductor and automobile-related industries—to put a freeze or brake on capital spending. This was mainly a reaction to the sharp and drastic decline in capital spending demand in the second half of the fiscal year.

In such a harsh business environment, sales of security and explosion-protected control equipment remained relatively steady for the full year supported by increased demand from maintenance works. However sales, especially of automatic control components including mainstay control switches and safety-related equipment, sharply decreased across the board.

Automatic Control Components

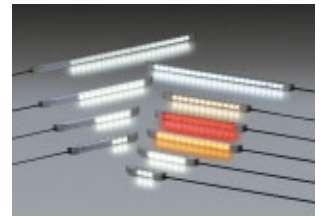
Sales decreased **16.8%** year-on-year.

Main products

Automatic Control Components consist of core components for HMI (human-machine interface), such as control switches, pilot lights and display lights, safety-related equipment used for safety systems, timers, relays, circuit protectors, sensors and industrial LED related equipment.



Emergency stop switches XA & XW series



Industrial LED illumination units: LF1B series

Control System Equipment and FA System Components

Sales decreased **29.4%** year-on-year.

Main products

Control System Equipment and FA System Components include programmable logic controllers, which function as the "brains" of the machinery and equipment; programmable displays and pendants providing the ideal interface between people and equipment, Σ panels that facilitate standardization of panels; and traceability-related products such as transmission systems and barcode reading systems.



Programmable displays: HG2G series



Small teaching pendant: HG1U series

Peripheral Control Components

Sales decreased **16.4%** year-on-year.

Main products

Peripheral Control Components are composed of basic components for machinery and equipment control such as switching power supplies, communication terminals, terminal blocks, sockets and control boxes.



Switching power supplies: PS5R-S series



Power supplies for LED illumination: PH2C series

Security and Explosion-protected Control Equipment

Sales decreased **2.5%** year-on-year.

Main products

IDEC Security and Explosion-protected Control Equipment consists of intrinsically-safe, flameproof, pressurized, increased safety explosion-protected equipment, and anti-disaster and related systems. These products prevent possible accidents from occurring in places where combustible gas is used, such as petrochemical plants and ordinary factories.



Explosion-protected equipment



Intrinsically safe and flame proof programmable display: EX4R series

Other Components

Sales decreased **25.1%** year-on-year.

Main products

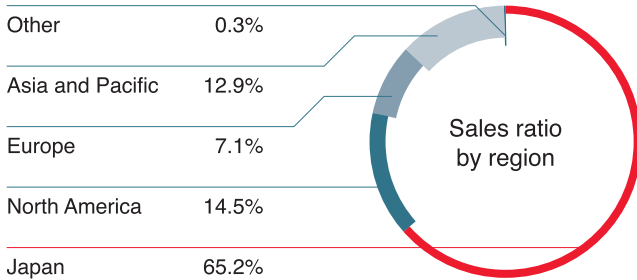
Other components are comprised of HMI solution products, integrated products that combine the proposal and creation of optimized work environments considering total HMI perspective. These include security products, general-use LED illumination units, and equipment designed to solve environmental problems, such as air-bubble generators and ozone blenders.



RFID entry control system



General-use LED lighting fixtures



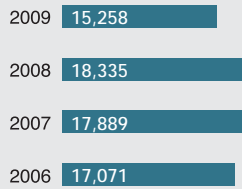
Domestic **65.2%** **18,246** million yen
Down 16.9% year-on-year

Down **34.8%** **9,756** million yen
Down 22.5% year-on-year

Sales ratio



Change in net sales



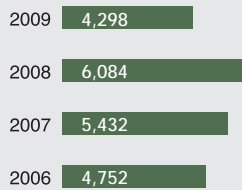
Summary of Automatic Control Components

Since 2007, IDEC has expanded its lineup of industrial LED illumination units. In the current fiscal year, sales of these units increased sharply, but sales of mainstay control switches, relays, circuit protectors and safety-related products decreased substantially. As a result, sales of Automatic Control Components declined 16.8% year-on-year to 15,258 million yen.

Sales ratio



Change in net sales



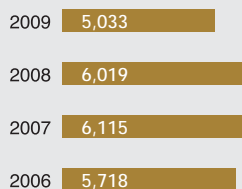
Summary of Control System Equipment and FA System Components

Sales of programmable controllers, which account for around 50% of sales in Control System Equipment and FA System Components, plunged in the European region, one of their main markets. Sales of programmable displays, which were steady in Japan in the previous fiscal year, also declined in the current fiscal year. As a result, sales in Control System Equipment and FA System Components declined 29.4% year-on-year to 4,298 million yen.

Sales ratio



Change in net sales



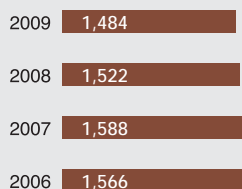
Summary of Peripheral Control Components

With demand for capital expenditure diminishing across the board, sales of terminal blocks decreased drastically in Japan and sales of switching power supplies decreased in both Japan and the North America region. As a result, sales of Peripheral Control Components declined 16.4% year-on-year to 5,033 million yen.

Sales ratio



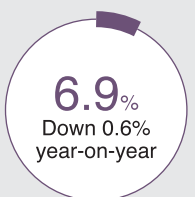
Change in net sales



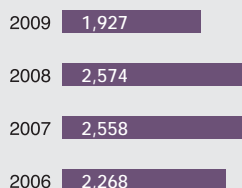
Summary of Security and Explosion-protected Control Equipments

Business remained relatively steady, compared with other products, thanks to demand from maintenance work in plant facilities. As a result, sales of Security and Explosion-protected Control Equipment only decreased 2.5% year-on-year to 1,484 million yen. In the current fiscal year, IDEC started marketing a control box with the features of flameproof and increased safety. This is the first control box in Japan satisfying ATEX Directives (new European Anti-explosive Directives). IDEC will market the product to domestic customers who export their machines and actively promote sales overseas.

Sales ratio



Change in net sales



Summary of Other Components

In the current fiscal year, IDEC launched general-use LED lighting fixtures into the market. These fixtures are designed to light buildings and spaces. It created new demand with satisfactory results. However, sales in Other Components declined 25.1% year-on-year to 1,927 million yen due to a sharp decrease in sales of HMI solution products.